



Michael Lynch

Managing Director
Applied Insights

Michael Lynch is a managing director of applied insights for Hartford Funds. In his current role, Mike is responsible for engaging and educating both financial professionals and their clients about current and emerging opportunities in the financial-services marketplace. These opportunities range from tactical strategies in areas such as retirement-income planning, investment planning, and charitable planning, to anticipating and preparing for long-term demographic and lifestyle changes.

Mike joined the organization in 1993 as an annuity client service specialist. In 1997, he joined the advanced product marketing department, where he developed an extensive knowledge of estate and retirement planning. In 2004, Mike became a regional sales director. In 2006, he became vice president and national director of The Hartford's Retirement and Wealth Consulting Group, which provided thought leadership and financial education focused on retirement and small-business planning.

Mike has been quoted in prestigious publications such as Fox Business, Today.com, Barron's, US News & World Report, and MarketWatch.

Mike earned his bachelor's degree in business administration from Eastern Connecticut State University, and his masters in studies of law from Wake Forest Law School. He is a registered representative of Hartford Funds Distributors and is FINRA Series 6, 63, and 26 registered and holds a life, health, and variable insurance license. Mike currently lives in Charlotte, North Carolina.